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Tandem Bank joins PRIMIS Mortgage Network lender panel

PRIMIS Mortgage Network has today announced that Tandem Bank will be added to its lender panel. The partnership gives PRIMIS members access to Tandem Bank's range of specialist mortgages, which includes rate reductions for customers with properties that have a home energy efficiency (EPC) rating of A, B or C. The bank offers specialist and bespoke mortgage products, to help underserved customers who do not meet the high street approach of a minimum credit score or automated processes.

Through Tandem's flexible lending criteria, it offers residential mortgages for loans up to £750,000, and can provide solutions for complex customers with bespoke underwriting to meet their individual needs.

Launched in 2014, Tandem was one of the UK's original digital challenger banks, providing access to simple, honest, and fair mortgage and savings products. The Bank's mission is to become the UK's greener digital bank and to help customers make more sustainable financial decisions.

PRIMIS Mortgage Network is a long-established mortgage and protection network offering a comprehensive panel of mortgage lenders, as well as protection and general insurance providers. PRIMIS provides mortgage and protection advisers with extensive support, including training, events, business development, regulatory guidance, technology, and a broad product panel. Its mission is to help advisers achieve their goals and consistently deliver good, appropriate, customer outcomes.

Vikki Jefferies, Proposition Director at PRIMIS, said: "We're pleased to welcome Tandem Bank to our panel, in a move which ensures our brokers continue to have access to the broadest range of products available, in order to best serve their clients' needs. With a growing demand for green mortgages, Tandem's range of flexible solutions and EPC discounted mortgages will add real value to our panel."

Roger Morris, Director of Mortgage Division Sales and Distribution at Tandem Bank, commented: "We are delighted to have been accepted and included on the PRIMIS lender panel. I have known and worked with PRIMIS over many years and understand better than many what an opportunity it is for a lender to gain a place on their panel. We will work hard with PRIMIS brokers to establish our place at the top table of specialist lenders and especially through our unique reimagining of the remortgage process."

-ENDS-

About PRIMIS:

PRIMIS Mortgage Network brings the power of First Complete Ltd, Advance Mortgage Funding Limited and Personal Touch Financial Services Ltd together under one roof so we can provide you with world-class support that is second to none. We are part of the LSL Group and backed by their extensive financial services experience and knowledge we aim to grow not just our Network, but your business as well.

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