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## **PRIMIS adds Together to lender panel to support more advisers with specialist customers**

[PRIMIS Mortgage Network](#) has today announced that it is welcoming specialist lender, [Together](#), onto its lender panel. Members of the network will have immediate access to Together's variety of buy-to-let, residential and second charge lending solutions, as well as others.

As part of the launch, advisers will also benefit from:

- No tick-box criteria – every case is considered on a case-by-case basis and each final decision is made by a professional underwriter
- Lending available on unusual property types, adverse credit, non-standard income and flats above commercial premises
- Access to the lender's online application system, My Broker Venue (MBV), providing them with affordability calculators, full product guides, ongoing application support and the latest updates from Together
- Personal support available through Together's team of experts

Today's launch comes as PRIMIS continues to grow and enhance its lender panel, with recent additions including Fleet and Source Insurance.

### **Vikki Jefferies, Proposition Director at PRIMIS, commented:**

"Our top priority at PRIMIS is supporting and investing in our brokers to champion them and the services that they provide to customers. By partnering with Together, we will be able to give our members greater access to lending solutions geared towards the growing pockets of consumers with niche requirements.

"Whilst the market continues to grow and adapt to meet the changing needs of consumers, we are committed to growing our lender panel to ensure our advisers are ready and able to meet these needs – and, ultimately, help them boost their business in the long-run."

**Richard Tugwell, Group Intermediary Relationship Director at Together, added:**

“We’re excited to partner with PRIMIS Mortgage Network and it’s great that we’re now able to offer our products through the network’s growing adviser community. We’ve got a wealth of knowledge and experience in the specialist lending market, and our common-sense approach to lending will enable more of PRIMIS’ members to provide great customer outcomes to borrowers who may not fit the criteria of mainstream lenders.”

**-ENDS-**

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## **Notes to Editors**

### **About PRIMIS**

PRIMIS Mortgage Network brings the power of First Complete Ltd and Advance Mortgage Funding Limited together under one roof so we can provide you with world class support that is second to none. We are part of the LSL Group and backed by their extensive financial services experience and knowledge we aim to grow not just our Network, but your business as well.

### **About Together**

Established in 1974, Together has been bringing common sense to the UK specialist secured lending market for over 40 years.

Our expertise in lending means we can look beyond mainstream lending criteria to take an individual view of customers’ needs and treat each application on its own merits.

We offer a wide range of specifically designed products, including short-term finance, auction finance, residential, buy-to-let and commercial mortgages and secured loans through our established distribution network.

In the full year to 30 June 2018, our 700+ colleagues advanced £138.3m per month, an increase of 40% year-on-year, growing our loan book to £3.0bn with new originations remaining at a very conservative loan to value of just 58.0%. Additionally, the Group generated £121.7m underlying profit before tax.