



2nd October 2019

Bluestone Mortgages announces partnership with PRIMIS Mortgage Network

[Bluestone Mortgages](#) has today announced that it is joining [PRIMIS Mortgage Network](#)'s lender panel. The partnership will give advisers in the PRIMIS network access to Bluestone's full residential and Buy-to-Let suite of products. This includes Bluestone's fee-free remortgage offering geared towards borrowers consolidating debts, which was launched earlier this year.

Steve Seal, Managing Director, Bluestone Mortgages, comments:

"Our priority at Bluestone is ensuring that brokers have everything they need to support the growing number of non-standard borrowers looking for finance, and make Bluestone's products more accessible to brokers using our contemporary technology platform, BlueLink. Partnering with PRIMIS will extend our distribution and ensure that PRIMIS advisers are equipped with competitive solutions to serve a growing number of customers who don't fit the 'vanilla' mould of high-street banks."

The partnership is part of Bluestone's ongoing commitment to cater for the underserved and meet the growing needs of non-standard customers looking for tailored lending solutions.

As one of the UK's largest mortgage networks, PRIMIS is well-known within the mortgage industry for being at the forefront of broker technology. Members benefit from a high level of support, a comprehensive and competitive proposition, and access to a wide range of exclusive products.

Vikki Jefferies, Proposition Director, PRIMIS, adds:

"Adding Bluestone Mortgages to our growing panel of lenders will help us continue to support brokers in the growth and development of their businesses. Bluestone's wealth of knowledge and experience in the specialist lending market will provide our members with greater access to lending solutions tailored for customers with niche requirements, and we look forward to helping more of our advisers bolster their offerings in this area."

ENDS

About Bluestone Mortgages

Bluestone Mortgages is the residential lending arm of Bluestone Group, a fast growing European specialist lending and fintech business with its headquarters in Cambridge and offices in London, Sheffield and Dublin. Founded in 2000, Bluestone employs a team of over 225 professionals and specialises in secured and unsecured loan origination, portfolio servicing and cloud based technology development in the financial services sector. The business is owned by a mix of private and institutional shareholders including Australia's Macquarie Bank, interests associated with Bluestone's Founder & Chairman, Alistair Jeffery, and the management team and staff. Bluestone's other businesses include Fignum, its fintech start-up, Bluestone Credit Management, and Bluestone Motor Finance in Ireland.

About PRIMIS

PRIMIS Mortgage Network brings the power of First Complete Ltd and Advance Mortgage Funding Limited together under one roof so we can provide you with world class support that is second to none. We are part of the LSL Group and backed by their extensive financial services experience and knowledge we aim to grow not just our Network, but your business as well.

Media enquiries:

Eve Frayling

Senior Account Executive

Rostrum

07827 995180

e.frayling@rostrum.agency